

# Design of Clinical Drug Development Programs

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The Food and Drug Administration

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## Disclaimer

The views expressed in this talk represent my opinions and do not necessarily represent the views of the FDA.

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## Introduction

- By way of ...
  - Small
  - Medium and
  - Large Pharma
  
- & the FDA
  - OND\CDER\DNP (Div Neurology Products)

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## Objectives

- What is Drug Development
  - What is Clinical Development
- Why *Develop* Drugs
- How does one *develop* a drug
  - A walk through the process
    - Lab bench to post-approval...since what you do in the beginning should be directed at where you want to go in the end

***Acknowledgement...it's a big question***

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## Aim of Drug Development

- **CMC [21 CFR 312.23(a)(7)]:**  
To assure the proper identification, quality, purity, and strength of the investigational drug.
- **Preclinical [21 CFR 312.23(a)(8)]:**  
To assure that it is reasonably safe to conduct the proposed clinical investigations.
- **Clinical [FD&C Act Sec. 505]:**  
To establish efficacy and safety of a drug for use in humans, in a dose range and schedule that provides an acceptable risk benefit relationship.

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## Why Develop Drugs Clinically

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## Landmark Legislation Affecting Clinical Development

- Pure Food and Drug Act (1906)
- Food & Drug Cosmetic Act (1938)
- Durham-Humphrey Amendment (1951)
- Kefauver Harris Amendments (1962)
- Pharmaceutical Drug User Fee Act (1992)
- Food & Drug Administration Modernization Act (1997)
- Pharmaceutical Research Equity Act
- Best Pharmaceutical in Children Act
- Food and Drug Administration Amendment Act (2007)

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## Snake Oil



On the March 24th Oprah show, Dr Oz recommended the anti aging resveratrol supplement. *"This Extreme life extension pill could add up to 30 years on our life expectancy."* Dr Oz also discussed the benefits of calorie restriction and its affects on the aging process.

**Resveratrol is the plant compound found in red wine linked to better health and longer life.** Ricardo Dearatanha/ Los Angeles Times

- [mineral oil](#)
- 1% fatty oil (presumed to be beef fat)
- [red pepper](#)
- [turpentine](#)
- [camphor](#)

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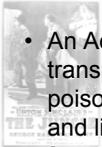
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## Pure Food and Drug Act (1906)



- An Act for preventing the manufacture, sale, or transportation of adulterated or misbranded or poisonous or deleterious foods, drugs, medicines, and liquors, and for regulating traffic therein, and for other purposes

- **Drug** – all medicines and preparations recognized in the United States Pharmacopoeia or National Formulary for internal or external use, and any substance or mixture of substances intended to be used for the cure, mitigation, or prevention of disease of either man or other animals
- **Adulterated** – it differs from the standard of strength, quality, or purity, as determined by the test laid down in the United States Pharmacopoeia or National Formulary official at the time of investigation
- **Misbranded** – any statement, design, or device regarding such article, or the ingredients or substances contained therein which shall be false or misleading

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## 1938 Federal Food, Drug and Cosmetic (FD&C) Act

- The introduction of this act was influenced by the death of more than 100 patients due to a sulfanilamide medication where diethylene glycol was used to dissolve the drug and make a liquid form. It replaced the earlier Pure Food and Drug Act of 1906.
- Pre-clearance of drugs for safety
- Grandfathered Drugs – New drug/old drug concepts
  - Marketed prior to 1938
  - Not covered by requirements of the Act
  - Cannot change formulation or labeling
- No NDA approval action




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## Substantial Evidence

- The term "substantial evidence" is defined in § 505(d) of the Act, which provides:
  - "As used in this subsection and subsection (e), of this section, the term 'substantial evidence' means evidence consisting of adequate and well-controlled **investigations**, including clinical **investigations**, by experts qualified by scientific training and experience to evaluate the effectiveness of the drug involved, on the basis of which it could fairly and responsibly be concluded by such experts that the drug will have the effect it purports or is represented to have under the conditions of use prescribed, recommended, or suggested in the labeling or proposed labeling thereof."

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## 1951 Durham-Humphrey Amendment

- Separated the prescription drugs from OTC products
  - A drug that does NOT meet the following criteria:
    - Habit-forming
    - Need for physician's supervision
    - Limitations set by an effective NDA for the drug




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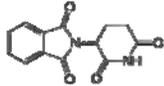
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## 1962 Kefauver Harris Amendments

- Added a requirement that drugs be shown to be effective
- Required a positive act of approval before a new drug could be marketed
- Required that the FDA review all drugs that had become since 1938 for effectiveness




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## 1984 Drug Price Competition and Patent Term Restoration Act

- *More commonly known as the "Hatch-Waxman Act"*
- Extended the patent exclusivity terms of new drugs
  - tied extensions, in part, to the length of the FDA approval process for each individual drug
- Created new approval mechanism, the Abbreviated New Drug Application (ANDA), in which generic drug manufacturers need only demonstrate that their generic formulation has the same active ingredient, route of administration, dosage form, strength, and pharmacokinetic properties ("bioequivalence") as the corresponding brand-name drug.




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## 1992 'Prescription Drug User Fee Act' (PDUFA)

- Allowed FDA to collect fees at time a New Drug Application (NDA) was submitted from Sponsor to fund approval process
  - FDA is required to meet certain performance benchmarks, primarily related to the speed of certain activities within the NDA review process.
  - Is renewed in cyclical updates to the FDCA




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### (1997) Food & Drug Administration Modernization Act

- Added fast-track approval for priority medications
- Added pediatric exclusivity for study in children

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### Pediatric Legislation

- Best Pharmaceuticals for Children Act of 2002
- Pediatric Research Equity Act of 2003

The Carrot and Stick of Peds Drug Development



*...More on this later!!*

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### The Food and Drug Administration Amendments Act (FDAAA)

- Signed September 27, 2007
- Huge law – includes PDUFA IV, many others
- New authorities, FDA can require
  - Safety-related labeling changes
  - Postmarketing clinical trials and epi studies
  - Risk Evaluation and Mitigation Strategies

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How is Clinical Development Done?

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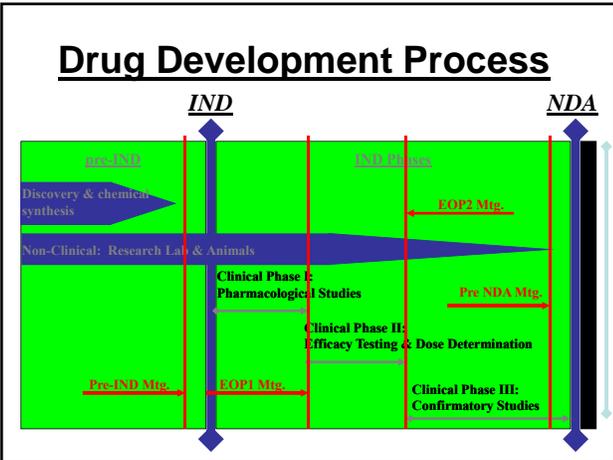
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- ### Stages of Clinical Development
- **Planning**
    - Developing the Target Product Profile
    - Designing your Clinical and Strategic Development Plans
  - **Investigational New Drug**
    - **Clinical**
  - **New Drug Application (NDA)**
    - **Postmarketing**

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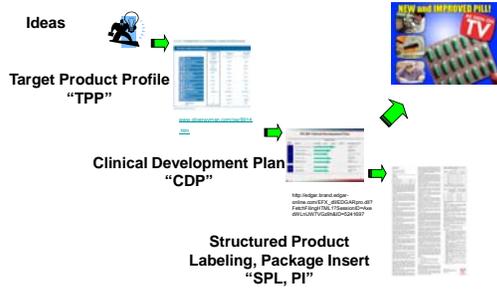
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# Planning Clinical Development




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# Target Product Profile

- A contract with the Corporation regarding the desired attributes of the Product
  - Determines estimate of Net Present Value
  - Forms the basis of Go-No Go Criteria
  - Forms the basis of the clinical development plan (CDP;and probably all other DPs) and draft label

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# Target Product Profile

Typically your "Low Case"      Typically your realistic profile      Typically your "High Case"      Typically your "Gold Standard"

Exhibit 2 Complexities in evaluating a compound (illustrative)

Urology compound drug profiles		Unmet target	Generic on market	On market 5 years	On market 3 years	On market 1 year
		Target product	Comp A	Comp B	Comp C	Comp D
Product	Administration	Oral empty stomach	Oral	Oral	Oral	Oral
	Dosage	OAD	BD	OAD	OAD	OAD
Other	Different structure	None	None	None	None	None
	Decrease in LE efficacy	60%	75%	69%	71%	76%
Efficacy	Decrease solid response	28%	18%	26%	35%	25%
	Onset	3 days	14 days	10 days	7 days	5 days
Side-effects	Occurrence of dry mouth	11%	71%	22%	30%	28%
	Occurrence of constipation	5%	15%	8%	20%	11%
Other	Other side-effects	Minimal	ONSAD-D	ONSAD-D	ONSAD-D	ONSAD-D
	Price	?	\$0.45	\$1.80	\$2.10	?
Reimbursement		?	Covered	Special Auth	Special Auth	?
	2008 Market Share	9%	42%	30%	12%	0%

Source: Oliver Wyman analysis.

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## Target Product Profiles



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## Prototypic Clinical Development Plan (Modified Release Type)

Year	2010	2011	2012	2013	2014	2015
Study						
Pilot SD (w pilot Fed arm)	Yellow					
Pilot MD		Yellow				
IND		Red				
Rel BA		Green				
Dose Prop		Green				
Dose Lin		Green				
Food Effect		Blue				
Bridge API				Cyan		
Peds PK			Cyan	Cyan		
Ph3a			Cyan	Cyan		
NDA					Red	
Launch						Orange

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## GANNT Chart

- Allows review of timetables
  - Allows one to double check assumptions
- Identification of resources
- Allows recognition of critical interdependencies
  - e.g., need to clear a product with QA before shipping
  - Forms the basis of Go-No Go Criteria
- Identifies critical path tasks
  - **Critical path** – the sequence of activities that add up to the longest overall project duration. This determines the shortest time possible to complete the project. Any delay on the critical path directly impacts the planned project completion date. Those activities that can be done at anytime are “not on the critical path”<sup>27</sup>

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### IND Package

- Cover letter
- CV (check for qualifications)
- Investigator's brochure
- General investigational plan
- **Clinical protocol (s)**
- Clinical pharmacology (dose, drug interactions, etc.)
- Pharm / Tox (safety signals)
- CMC (chemistry)

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### Grounds for Imposing a Clinical Hold: Phase 1

- 21 CFR 312.42 (b)(1)
- Human subjects at unreasonable and significant risk
- Unqualified investigator(s)
- Investigator brochure misleading, erroneous or incomplete
- Insufficient information to assess risk
- Exclusion by gender if for life-threatening condition

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### Clinical Trials: Human Protection

- Assure that the rights, safety, and well-being of human trial subjects are protected.
- 21 CFR 56: Institutional Review Boards (IRB)
- 21 CFR 50: Protection of Human Subjects (Informed Consent)

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## Elements of Consent Documents

- Statement that study involves research
- Description of risks or discomforts
- Description of any benefits from research
- Disclosure of any alternative procedures or treatments available
- Description of confidentiality of records
- Compensation for injury
- Contact for questions
- Conditions of participation
- Circumstances of participation termination
- Any costs to subject
- Consequences & procedures to withdraw
- Significant new findings
- Number of subjects involved in the study

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## Stages of Clinical Development

- **Planning**
- **Investigational New Drug**
- **Clinical**
  - Disposition of Drug
  - Characterization of Pharmacodynamics
  - Proof of Efficacy and Safety
- **New Drug Application (NDA)**
- **Postmarketing**

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## Phases of Clinical Studies

- **Phase 1** (first in human): small size, healthy volunteers, single dose, determine pharmacology and tolerability
- **Phase 2** (exploratory, proof-of-concept): moderate size, “healthy” target population, multiple dose, dose-finding, short term safety
- **Phase 3** (confirmatory safety and efficacy): large size, target population, mimic use in real-life

*The division into phases (esp 2 vs. 3) is somewhat artificial; the law states that you must prove your efficacy and safety through adequate and well controlled trials although one could require the development of the drug's dose response under the guise of “safe” dosing. More on this later..*

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## Types of Phases 1 Studies

Name (Acronym)	Objective	Design	Dosing
Single Ascending Dose (SAD)	First in human; PK and Safety	Single Dose (SD); 1/10 NOAEL $\pm$ ; parallel	
Single Dose (SD)	Formulation screening	SD vs. ref. drug; Highest dose that's safe to take; crossover	
Multiple Ascending Dose (MAD)	PK and Safety; Maximal Tolerated Dose (mtd)	MD to mtd; parallel	
Multiple Dose (MD)	PK and Safety; NDA req for Rel Bio of MRs	MD to mtd or top of known dose range vs ref drug (1 dose level)	
Food Effect (FF or FE)	Effect of food on bioavailability (BA)	SD fed and fasted; crossover	
Dose Linearity and Proportionality	Uniformity of the BA from dosage units	1 vs 2 vs 4 mg (sd) vs. 4x1mg, 2x2mg, 1x4mg; crossover	
Drug Interaction	Effect of drug on other drug BA or visa versa	SD (A) $\pm$ steady state dosing of (B) and visa versa	
Special Populations (elderly, gender, renal or hepatic impairment)	BA of drug under various conditions	Often SD but may vary	
ADME	Disposition of drug (labeled chemical)	SD of labeled drug in bottle	

Pharmacokinetics in drug development: clinical study design and analysis / Peter Bonate, Darryl Howard, © 2008. Includes bibliographical references and index. ISBN 9781113204444. 464 p.

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## Design of Phase 2/3 Studies

- A study in the patient population testing a hypothesis regarding the efficacy of a drug
- When done as part of a regulatory package, the study should support (“map to”) the indication and dosing guidance in terms of the
  - Primary endpoint + Population  $\rightarrow$  Indication
  - Doses and dosing regimen  $\rightarrow$  Dosing guidance

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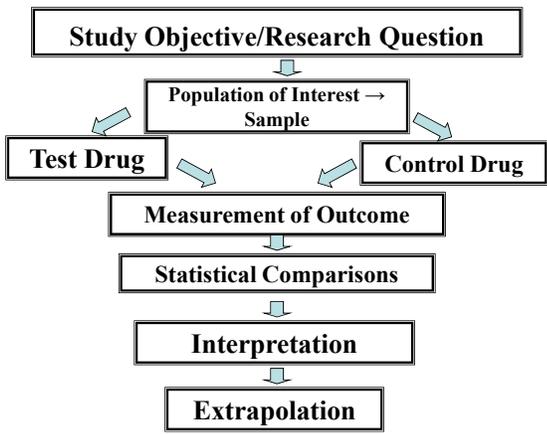
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### Special Protocols



- Implements Section 119(a) FDAMA
  - Special Protocol Assessment (SPA)
- Requires FDA to meet with sponsors for the purpose of reaching agreement on the design and size of clinical trials intended to form the primary basis of an effectiveness claim in marketing applications. Also available for carcinogenicity and stability protocols.

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### Common Study Designs

- Case-Control Study
  - Retrospective Observational Study
- Cohort Study
  - Prospective Observational Study
- **Controlled Clinical Trial**
  - **Prospective Experimental Study**
  - **Best design to study causality**
  - **Design of confirmatory trials**

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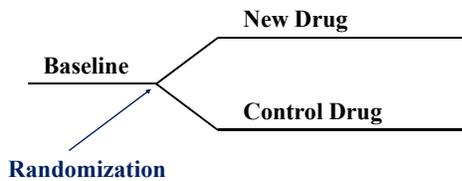
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### Parallel Study Design



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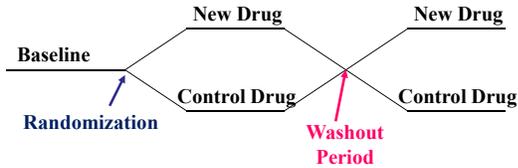
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### Cross-over Study Design




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### What you want to show with this trial?

Efficacy

- New drug is more efficacious than sham treatment - placebo controlled (superiority) trial
- New drug is as efficacious as the current therapy - active controlled equivalence trial
- Combination of new drug and existing drug (or two existing drugs) is better than no treatment and better than each component drug - combination trial

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### What you want to show with this trial?

- Do better with this drug prior to treatment - baseline controlled trial
  - Not typically accepted because of changes in disease over time
- New drug is more efficacious than past medical practice - historically controlled trial

Safety Studies

- That new drug is as safe (regarding specific endpoint) as current therapy or placebo
  - Should assess efficacy and safety simultaneously

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## Assignment - Randomization

- Randomization attempts to assign individuals to groups (or vice-versa) without bias.
  - Protects Against Selection Bias
  - Balances Treatment Groups
    - With respect to factors known or suspected to influence outcome.
    - With respect to factors which are not known to affect outcome.
  - Insures the Validity of Statistical Tests

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## Blinding or Masking

- Double Blind - Neither the patient nor the investigator know group assignment (test or control)
- Single Blind - The patient does not know group assignment
- Open Label – Group assignment known by patient, investigator, etc.

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## Study Sample

What is the population of interest?

- All people who have the target disease
- A subset of the general population
  - Only patients in a certain age group
  - Only patients who have a certain severity of the disease
  - Only patients with (or without) certain other diseases
  - Only patients who are taking (or are not taking) certain other medications

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## Control Group

- The drug, device, or test procedure administered in a clinical trial that serves as a standard against which experimental group are evaluated.
- For non-life-threatening diseases, the control group can be a placebo.
- For life-threatening diseases, the control group is often the standard care for the disease.
  - May be historical; placebo rate of similar trials

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## Study Size?

- Adequate to demonstrate the desired outcome
- Factors which determine sample size:
  - + the size of the Type I error
  - + the size of the Type II error (power)
  - + the variability of the responses (variance)
  - the expected improvement in the treated group minus the control group (clinical significance)

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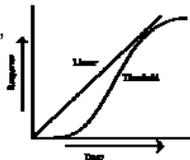
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## The Dose Response

- The most typically accepted study design is the parallel fixed-dose study
- What you should know about your dose range
  - The “maximum tolerated dose”
  - The minimum dose that gives the maximal effect (MED)
  - The shape of the curve leading up to the MED
  - The effect of titration on the drugs tolerability




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## Dose Response Rationale

TABLE 1

DATA OF MATERSON

Fall in blood pressure (systolic/diastolic) from baseline in erect and supine position with each of four dose levels of chlorthalidone and placebo.

Dose	Fall in Blood Pressure (mmHg)	
	Supine	Standing
Placebo	0/2	0/0
12.5 mg	5/4	6/4
25 mg	11/5	15/7
50 mg	10/6	14/5
75 mg	11/6	14/6

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## Endpoints

- The primary goal in choosing endpoint(s) is to select definitive and appropriate measures of the condition being studied
  - Should be clinically relevant
  - Should coincide with current medical practice
  - Should be measurable/interpretable
- **NEED A CENTRAL or PRIMARY ENDPOINT**...this drives design, analysis, etc
  - ☹ ...to study X and Y and Z and AA...
  - ☹ ...to study the efficacy and safety of Drug X

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## Choice of Endpoints

- Numeric, Categorical, Ordinal
  - Change in weight
  - Yes vs No
  - None, Mild, Moderate, Severe...
- Single vs. composite
  - Composite endpoints – Is one component driving outcome?
- Objective or subjective
  - Time until asleep
  - I slept good/bad

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Statistics is never having to  
say you're certain

There are lies, damn lies and  
statistics

-Mark Twain

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### Analysis

- Compare group results using appropriate statistical methods
  - Test the primary hypothesis to draw conclusions regarding populations based on sample studied
  - Measure the size of the differences between the groups or the strengths of the relationships between variables (*estimation*)
  - Frequentist vs. Bayesian methods
- Remove the effect of confounding variables if necessary

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### Types of Analyses

- T Test
- Fishers Exact Test
- Chi Square Test
- ANOVA
- ANCOVA
- Linear Regression
- Logistic Regression
- Non-parametric analysis (e.g., CMH)
- Survival Analysis

Vary by type of variable, nature of the data, and the question you want to answer

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## Who do you analyze?

- If patients drop out of the study, whether related to treatment or not, they must be accounted for - especially if patient losses were disproportionate between groups.
  - All randomized patients - Intent-to-treat (ITT)
  - Randomized patients meeting baseline criteria or other study criteria of interest –modified ITT
  - Only patients who have complete data who complied with all provisions of the protocol – Per Protocol

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## Statistical Terms

### P-value:

- Probability of observing a test statistic (difference, ratio, etc.) as extreme or more extreme, than that observed, if the null hypothesis were actually true
  - $P < .05$  = less than 5% of the time, the result would have gone the other way
  - *The value for which  $P=0.05$ , or 1 in 20, is 1.96 or nearly 2; it is convenient to take this point as a limit in judging whether a deviation ought to be considered significant or not. Deviations exceeding twice the standard deviation are thus formally regarded as significant. Using this criterion we should be led to follow up a false indication only once in 22 trials, even if the statistics were the only guide available. Small effects will still escape notice if the data are insufficiently numerous to bring them out, but no lowering of the standard of significance would meet this difficulty (Fisher, p.44 13<sup>th</sup> ed. SMRW).*
- small p-values give more evidence against the null hypothesis

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## Statistical Terms

### Confidence Interval

A 95% confidence interval is a set of parameter values formed by procedure, which is repeated many times, will contain the true population parameter 95% of the time.

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## Significant Results

### Clinical Significance

The amount of difference or relationship between treatments that assures that the results are clinically meaningful.

Sometimes a scale of the Global Clinical Impression (severity or improvement) is performed to assess this; the details around investigator or patient instructions are critical

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## Adverse Reactions

- Adverse Reactions
  - Undesirable effect reasonably associated with use of drug
- Serious Adverse Reactions
  - Any adverse event occurring at any dose that results in any of the following outcomes:
    - Death
    - Life Threatening
    - In-patient Hospitalization or Prolongation of Existing Hospitalization
    - Persistent or Significant Disability/Incapacity
    - Congenital Anomaly/Birth Defect
    - Important Medical Events -Based on Medical Judgment
      - may jeopardize the patient or subject and
      - may require medical or surgical intervention to prevent one of the other outcomes
      - Examples: allergic bronchospasm requiring ER or home treatment; convulsions that do not result in inpatient hospitalization

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## Stages of Clinical Development

- Planning
- Investigational New Drug
  - Clinical
- New Drug Application (NDA)
  - Preparation and Submission
- Postmarketing

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# Types of NDAs (as of 1984)

- 505(b)(1) - Applicant must own or have a right of reference to all of the investigations relied upon by the applicant to support approval of the NDA
- 505(b)(2) - An NDA that relies on investigations not conducted by or for the applicant and for which the applicant does not have a right of reference; references the FDA's finding of safety and efficacy
- 505(j) – Approval of generic drugs (Abbreviated NDA)
- 507 (repealed by FDAMA in 1997)

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## Examples of Changes to a Previously Approved Application Made in a 505(b)(2) NDA

- Dosage form
- Strength
- Route of Administration
- Substitution of an active ingredient in a combo
- Formulation
- Dosing regimen
- Active ingredient
- New molecular entity
- Combination product
- Indication
- Rx/OTC switch
- OTC monograph
- Naturally derived or recombinant active ingredient
- Bioequivalence

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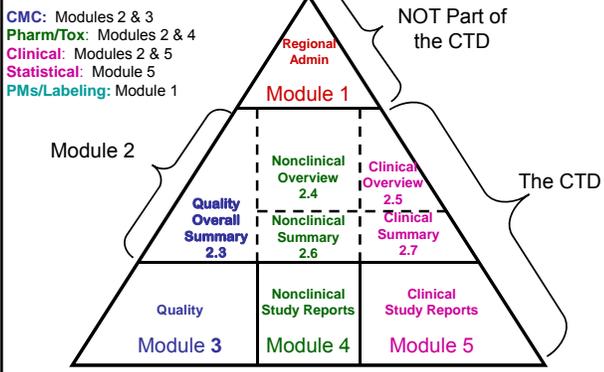
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## CTD Triangle




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## Exclusivity

- Administered by the FDA
- Provides incentive for innovation
- Protects innovator competition from 505(j) and 505(b)(2) applicants for a proscribed period of time
- Types
  - New chemical entity – 5 yr
  - Innovations to previously approved products – 3 yr
  - Generic drug – 180 d
  - Orphan drug – 7yr
  - Pediatric – 6 mo

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## What is Labeling? Or Why are we doing all of this?

- FD&C Act section 201k
  - Label= Written, printed, or graphic matter on the immediate container of the drug product
- FD&C Act section 201m
  - Labeling= All labels, as well as other written, printed, or graphic matter accompanying the product

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## Highlights

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| <ul style="list-style-type: none"> <li>• Limitations Statement</li> <li>• Product Names and Date of Initial US Approval</li> <li>• Boxed Warning (20 lines)</li> <li>• Major Recent Changes</li> <li>• Indications and Usage</li> <li>• Dosage &amp; Administration</li> <li>• Dosage Forms &amp; Strengths</li> </ul> | <ul style="list-style-type: none"> <li>• Contraindications</li> <li>• Warnings &amp; Precautions</li> <li>• Adverse Reactions – include Reporting Contact Info</li> <li>• Drug Interactions</li> <li>• Use in Specific Populations</li> <li>• Patient Counseling Information Statement</li> <li>• Revision Date</li> </ul> |
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## Contents and FPI

Boxed Warning	10 Overdosage
1 Indications & Usage	11 Description
2 Dosage & Administration	12 Clinical Pharmacology
3 Dosage Forms & Strengths	13 Nonclinical Toxicology
4 Contraindications	14 Clinical Studies
5 Warnings & Precautions	15 References
6 Adverse Reactions	16 How Supplied/Storage & Handling
7 Drug Interactions	17 Patient Counseling Information
8 Use in Specific Populations	
9 Drug Abuse & Dependence	

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## Boxed Warning

- Contraindication or serious warning particularly leading to death or serious injury
- Usually based on clinical data
- Placement
  - “Old” regs: FDA decision
  - PLR: Beginning of full prescribing info

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## Pediatric Research Equity Act (PREA)

- Applies to BOTH drugs and biologics!!!
- Requires submission of pediatric studies for certain applications types:

- New indication
- New dosage form
- New route of administration
- New dosing regimen
- New active ingredient



- Orphan indications/products EXEMPT
- Requirement may be deferred or waived
- Failure to comply may result in misbranding

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## Best Pharmaceuticals for Children Act (BPCA)



- Does NOT apply to biologics!
- Renews Pediatric Exclusivity provision established under FDAMA
  - If a drug has existing patent or marketing exclusivity ("on-patent drug"), the FDA may issue a Written Request for studies
  - If a Sponsor conducts the study and submits the data fairly responsive to WR, they qualify for 6 months of exclusivity

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## PREA vs. BPCA

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| <ul style="list-style-type: none"> <li>• Studies mandatory</li> <li>• Studies required only on product &amp; indication being reviewed</li> <li>• Studies not required for orphan indications</li> <li>• Standard review – <i>unless it qualifies for priority</i></li> <li>• Pediatric studies must be labeled</li> <li>• Drugs and biologics</li> <li>• Sunsets 10/1/12</li> </ul> | <ul style="list-style-type: none"> <li>• Studies voluntary</li> <li>• Studies on entire active moiety</li> <li>• WR may be issued for orphan indications</li> <li>• Priority review</li> <li>• Pediatric studies must be labeled</li> <li>• Drugs only</li> <li>• Sunsets 10/1/12</li> </ul> |
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## Stages of Clinical Development

- **Planning**
- **Investigational New Drug**
  - **Clinical**
- **New Drug Application (NDA)**
- **Postmarketing**
  - Market Expansion (Phases 3b/4)
    - Over-the Counter
    - Generics

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[http://www.fda.gov/cder/otcmonographs/rulemaking\\_index.htm](http://www.fda.gov/cder/otcmonographs/rulemaking_index.htm): OTC Monograph  
<http://www.accessdata.fda.gov/scripts/cder/drugsatfda/index.cfm>: NDA

## What are OTC drugs?

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### OTC Drug Products

*General Concepts*

- Need to ensure that consumers can:
  - Diagnose the underlying condition
  - Determine whether drug is appropriate for them
  - Self-administer safely and effectively
  - Avoid potential serious consequences
  - Recognize when to see a physician or seek emergency assistance
- Label comprehension is key to approval
  - All labeling directed to the consumer

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### NDA vs. OTC Drug Monograph

NDA Process	OTC Monograph Process
Pre-market approval	No pre-market approval
Confidential filing	Public process
Drug product-specific	Active ingredient-specific ■ OTC drug category
May require a user fee	No user fees
Potential for marketing exclusivity	No marketing exclusivity
Mandated FDA review timelines	No mandated timelines
May require clinical studies ■ label comprehension ■ actual use	May require clinical studies ■ label comprehension and actual use studies not required

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## Stages of Clinical Development

- Planning
  - Investigational New Drug
    - Preparation and Application
    - Commensurate with Preclinical Phase
  - Clinical
    - Disposition of Drug
  - Characterization of Pharmacodynamics
    - Proof of Efficacy and Safety
  - New Drug Application (NDA)
    - Preparation and Submission
  - Postmarketing
    - Market Expansion (Phases 3b/4)
      - Over-the Counter
      - Generics

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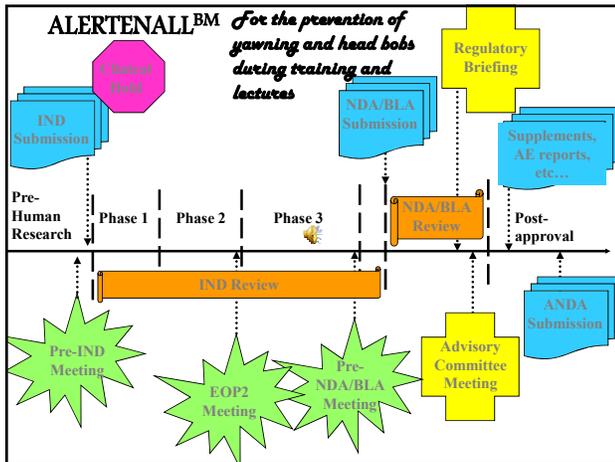
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## Case 1. Alertenall XR

- Alertenall IR approved for falling asleep in lecture
  - Dosing 25 - 100 mg BID
  - 2 pivotal trials and full clinical pharm and Nonclinical package
- Modified formulation
  - Same technology as Donboremall XR
  - Same clinical doses proposed
  - Cmax 85%; AUC 81%
  - ? Need more tox studies
  - ? Need a clinical trial
  - ? Dose for FF study; When to first study

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## Case II. Achtungizine

- Achtungizine IR
  - Novel Stelazine-like compound
    - Marketing stopped 35 y ago
    - 43 trials; many by well respected academicians
  - 200-400 mg QD
  - Application reports a full tox package
  - SAD and MAD; dosing to 400 mg w no AEs
- ? Will you need to repeat the nonclinical?
- ? Value of MAD study
- ? Need to perform pivotal studies?
- ? What would you estimate the biggest mistake in this program was?
- ? What will you look for in the 43 papers to offer as evidence?
- ? What other value are the 43 studies

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